

Introducing Petrofac



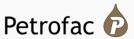
OUR VALUES

Petrofac people are:

- safe
- ethical
- innovative
- responsive
- quality and cost-conscious
- driven to deliver

- Petrofac is a leading service provider to the oil and gas industry, with approximately 12,000 employees across the world
- Constituent of the FTSE 250 Share Index
- We have 37 years' of international experience.
 Our track record spans several hundred projects across our key markets of the Middle East, Far East, Africa, CIS and Russia, Americas, Europe and the UKCS
- Our capabilities span the oil and gas value chain: life of field services from concept/FEED to EPC, operations, maintenance and decommissioning, underpinned by training
- Strong track record of supporting onshore and offshore operations to help unlock the value of our clients' oil and gas assets

NOC Opportunities – A "Spectrum" of Projects



Project Types

- Upgrade existing facilities "Brownfield" Projects for future production
- New Facilities "Greenfield" Projects for new developments
- Replace damaged equipment/ facilities

Project "Features"

- Upstream Onshore
- Offshore
- Subsea
- Downstream
- Facilities & Pipelines

Project Phases

- Concept
- FEED
- EPC
- Operations

NOC Needs



- NOC needs to progress projects quickly however wants to develop projects responsibly
- Follow appropriate project development phases to ensure proper management of risk and certainty of costs – but perhaps for certain projects a different approach could be undertaken?
- Effectively use reserves/ natural resources plan carefully and optimise sensibly with high quality engineering to attain high international standard of plant efficiency and uptime
- Protect the environment and in addition to plant efficiency also critically consider flaring and water discharge
- Bring international operational experience into project development phases
- Leverage on International EPC expertise to bring practical solutions and work with local Construction, Logistics and Manpower supply Companies
- Small projects/ replacement projects executed very rapidly with minimal engineering
- Training & Development of Engineers and Technicians

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